Swasti is a health resource centre established in 2004 with a focus on achieving public health outcomes for those who are socially excluded and poor. We are a niche service provider in the public health sector delivering end-to-end solutions, as well as short and long term support and facilitation, combining research and practice.

Swasti aims to empower people and communities to lead healthy lives. We believe that health and well-being are best addressed when behaviours, systems and social determinants are addressed together. Communities are always the focus of our interventions.

We combine research and practice, and a multitude of approaches and financing streams, to achieve the wellbeing of the most hard to reach populations.

We are a part of the Catalyst Group of Institutions comprising of Catalyst Management Services Pvt. Ltd, Vrutti Livelihood Resource Centre, Fuzhio Health and Business Services Pvt. Ltd., Catalyst Foundation and Green Foundation. The Group institutions aim to achieve sustainable development through knowledge creation, innovations and transformative actions.

Our Work

Received Recognitions
In The Past Year.

Swasti and i-calQ (Salt Lake City, USA) won the Villgro award for a social enterprise to eliminate Congenital Hypothyroidism from India.

The Digital Empowerment Foundation recognised our work on the Taaras App to ensure timely health service delivery to the marginalised.

The UK-India CSR Awards 2017 nominated Swasti’s i4We model as one of the top five standout CSR projects with high impact in India.
Swasti: People, Places, Presence

In 2016-17, we enriched the lives of 1,91,336 people

132 member team in 5 locations worked to better the lives of communities

We worked with the following communities to achieve their well-being:
- Women in sex work
- Marginalised gay men and transgender people
- Factory workers
- Rural and urban poor

Swasti Has A Wide Global And National Reach.

29 countries

India, Nepal, Cambodia, Bangladesh, Bhutan, Ethiopia, Sri Lanka, Pakistan, Afghanistan, Maldives, Myanmar, China, Indonesia, Malaysia, Laos, PDR, Thailand, Timor Leste, Vietnam, Philippines, Jordan, Kenya, Nigeria, Papua New Guinea, Rwanda, South Africa, Zanzibar, Swaziland, United Kingdom, USA

14 States and 2 Union Territories in India

Tamil Nadu, Andhra Pradesh, Karnataka, Telangana, Maharashtra, Kerala, Gujarat, Delhi NCR, Punjab, Haryana, Madhya Pradesh, Odisha, Rajasthan, Uttar Pradesh, Daman, Lakshadweep
Our Programmes
Our ongoing and new programmes helped people, governments and development partners to shape safer and secure, healthier and prosperous lives across the world.

Invest for Wellness
Swasti’s flagship programme, Invest for Wellness (i4We), provides affordable and accessible primary care through nurse practitioners and protocol based treatment, and proactively prevents diseases/conditions among poor communities. Individuals in the community willing to save for their health needs become members of i4We.

i4We improves the health of the rural and urban poor by combining core medicine, behaviour change and health financing. The programme has been implemented in Mohammadpur, Gurgaon in the past year and was recently launched in Bommanahalli, Bengaluru and for rural poor communities in Hoshangabad district, Madhya Pradesh in 2017.

At home, we used to always suffer from cold and flu. Since making change in our drinking water habits, we’re rarely ill - it’s been months now.

Rajni Devi
i4We member, Gurgaon

Members get health advice, are assured treatment and have priority access to services to screen, prevent, and treat 10 common and high burden conditions and diseases. i4We educates and counsels, forms support groups, encourages use of health products and mobilises community action on sanitation, air, water and food determinants to influence change.

Our Impact
Lives Enriched
4,318

Communities impacted
Women, men and children in urban slums

At home, we used to always suffer from cold and flu. Since making change in our drinking water habits, we’re rarely ill - it’s been months now.

Rajni Devi
i4We member, Gurgaon

Our work in i4We was supported by:
Marks & Spencer,
Levi Strauss & Co.
Our efforts in Sexual and Reproductive Health and Rights (SRHR) championed women’s rights to lead violence-free lives, created a vibrant community platform—Taaras, for long term community action and stakeholder engagement, and strengthened community institutions for sustainable behaviour change. We worked with women in sex work and their children, marginalised gay men and transgender people; and people living with HIV across five states in India.

GenY, a new initiative under SRHR, create safe spaces to empower gender nonconforming and gender questioning youth to be resilient and self-reliant. It seeks to provide support irrespective of social status, gender identity or sexual orientation by establishing local chapters comprised of counselling services, gender orientation and life skills training workshops.

Using a life skills approach, we improved SRHR related knowledge and behaviour among women and men in 100 factories.

“...I entered sex work to sustain myself. There, I met a man who I fell in love with and who lives with me. In the beginning he was alright but soon his gambling addiction started to emerge. He began to physically torture me if I did not give him the money that I earned. After tolerating his violence for the longest time, I approached the police to file a case against him. But the police were unwilling to help me. That is when the organisation came to my aid. They intervened by counselling us and helping us work through our problems. Our relationship is much better now...”

Radhika
Community Organization Member, Maharashtra

Our Impact

Lives Enriched
1,66,076

Economic benefits for communities
INR 1,208 million

Social Return on Investment
30X returns for the members of the programme for three years

Our work in SRHR was supported by:
Bill & Melinda Gates Foundation, Aidsfonds, AmplifyChange, Vrutti Livelihood Resource Centre
Our Water, Sanitation and Hygiene (WaSH) initiatives reduced disease incidences by educating and engaging local governments, village communities and schools, and improving drinking water systems, access to toilets and handwashing facilities. Eleven community water plants, across 50 villages and water distribution points were established in remote villages.

Swasti’s WaSH initiatives across two urban slums (Mohammadpur and Bommanahalli) and one district of Chikballapur have encouraged healthy behaviours, strengthened water supply chains, and ensured equitable access to services for who have less ability to pay. Water plants and behaviour change communication in community and schools for children, mothers and caregivers have brought about positive WaSH behaviours including cleaner neighbourhoods.

WaSH has also been a significant aspect of Life Skills training across 70 factories in two Countries and six States and one Union Territory in India.

“Students and teachers did not give much importance to sanitation and hygiene, but working with Swasti has created awareness and importance of good hygiene and sanitation habits among students and teachers by WaSH training and building toilet in the school. Children now take extra efforts towards personal hygiene, keeping the toilet and surroundings clean”.

Our Impact

- Number of litres of treated water supplied: 79.2 lakh
- Lives Enriched: 42,845
- Communities impacted: School children, women and men

Our work in WaSH was supported by:
- GAP Inc
- AXA Technologies
Life Skills For All

Swasti’s work in the area of Life Skills for All (LSA), in 2016-17, saw us deepening our efforts to contribute to worker well-being. We evolved a comprehensive worker well-being framework, which seeks to address the gamut of workers’ issues such as health, gender, financial inclusion and life skills with empowerment as the core approach. The framework while positively impacting workers’ personal lives also adds value to business growth for companies.

Research focused on worker wellbeing framework helped us understand the factors that hinder quality of life of the workforce, as well as sectoral interest and commitment in achieving worker wellbeing.

In the past year, we impacted the lives of thousands of workers across factories that are part of the global supply chain in three South Asian countries, and seven States and one Union Territory in India.

"I did not have friends because I am differently abled. None of the marriage proposals worked out. I was unhappy. The Women in Factories programme changed my perspective towards self. I realised that 'disability' is only in my mind. The training made me confident and courageous. I realised that women are not meant only to get married and have children. There are many things beyond these in the world to be achieved. I want to be like that - an achiever.”

Murugalakshmi
Sibaflor Natural Decorations
Private Limited, Tuticorin

Number of factories
105

Lives Enriched
90,078

Communities reached
Women and men in factories

Our work in LSA was supported by:

Gap Inc,
Walmart Foundation,
Debenhams, Inditex,
Levi Strauss Foundation,
Primark, Motorola,
C&A, H&M, Levis, BSR,
Women Win, IL&FS
Technology is integral to our strategies to drive change. We enable our people to adopt technology to collaborate, learn, and shape new solutions. From enabling work collaboration to service delivery and insights driven decision making, technology use makes us an agile and efficient organisation.

**mCollect: Streamlining crowd-funding**
mCollect is a mobile and web based technology solution to streamline local, member-based crowdfunding process. It was customised, piloted and scaled up as part of the Swa Shakt campaign, where members of community organisations (CO) raised money from their networks for the CO. The technology solution tracks donations, gives real time information on contributions to both donors and COs, and generates reports. mCollect has tracked donations worth INR 56,00,000 raised by 6000+ members from 35 COs as of 31 March 2017. Swasti partnered with Afixi technologies to customise mCollect.

**Taaras: Deepening community engagement**
Taaras is an android application with an integrated web platform used by 400+ staff in one of the biggest health programmes, Avahan III, in India. The App provides live, quality field information, aids better supervision and support through back end analytics and helps nuanced service delivery. A light and visual rich App, it works on any android phone, off and online mode, and has multilevel security of data. Taaras has helped track the vulnerability status and service delivery and uptake by 1,21,000+ members, increasing community engagement from 56% to 73%, over five years. Swasti partnered with Converbiz to develop Taaras.

**Milestone: Enabling better decision making**
The Milestone App is an android application, which tracks the milestones of a programme or an organisation. In large organisations, work across levels, areas and departments can be better followed using Milestone. The App helps to use data for effective decision making and better manage projects. Swasti developed Milestone with CEA Technologies for the United Nations Office on Drugs and Crime, Nigeria and the Government of Nigeria.

**PHC App: Delivering better primary healthcare**
Swasti’s flagship programme i4We will use a mobile and web-based application, PHC App, for delivering primary healthcare. The application will provide an integrated decision support system with a user friendly interface for primary and promotive healthcare. Driven by artificial intelligence, it will predict the risk factors and probability of an individual/family falling sick. This will help the programme be more proactive in its approach to prevent illnesses.

**WaSH App: Monitoring WaSH in healthcare facilities**
The WaSH App gives real time dashboards on WaSH conditions at healthcare facility level and comparative data from facilities at block, district, state and national levels. This will allow for continuous monitoring that can improve treatment outcomes and reduce maternal and neonatal morbidity and mortality. Swasti partnered with Converbiz to develop the application.

**Interactive Voice Response System: Collecting systematic feedback**
The Interactive Voice Response System (IVRS) allows community members to feedback on a range of HIV prevention and treatment services received. Anyone wishing to provide feedback gives a missed call to a mobile number. They then receive a call and are taken through a series of questions for which they provide responses using the number-pad of their phone (i.e. 1 for yes, 2 for no etc). Voice recording for certain questions also enable qualitative data to be captured. Swasti piloted IVRS in Maharashtra and believes that investment in technology and building support for its use within the community can make IVRS based feedback effective. Swasti worked with OnionDev (aka GramVani) to set up the system.
We strengthened partnerships with respected donors, iconic brands and reputed research institutions to break into new areas of work, and scale and deepen our ongoing efforts.

Our long term partners Bill & Melinda Gates Foundation (BMGF), GAP Inc., Business for Social Responsibility (BSR), and 85 Community Organisations continued to trust us to deliver impact. New partnerships with Women Win, Naaz Foundation, Drinkwell, AIDS FONDS, National AIDS Research Institute (NARI), Catalyst Management Services and Vrutti Livelihood Resource Centre supported our work in new geographies and thematic areas.

Strategic Alliances
Strengthened Our Efforts to Influence Global Health Programmes And Agendas

We contributed to the Mid-Term Assessment of the National AIDS Control Programme IV, UN Women’s global consultation on sex work, the 2030 agenda and gender inequality, and implementation of International and Regional Standards on Violence Against Women for the UN Special Rapporteur on Violence Against Women.

We participated in the round table discussion on Eliminating violence against women at work both in formal and informal sectors organised by the German brand C&A.

WHO SEARO partnered with us to design strategies to end communicable diseases in the South East Asian region, and eliminate Leishmaniasis (Kala-azar) with a focus on India.
Swasti’s journey of more than a decade has witnessed giant strides in addressing public health issues. It was made possible by its most valuable asset – People. Swasti attracts and retains top talent from the world over.

In 2016-'17, the Swasti family was 132 members strong including interns, staff and consultants. Students from prestigious universities across the world, such as Institute of Rural Management, Anand (IRMA), Indian Institute of Management Bangalore, Oregon State University, Yale University, Boston University, worked with us. Our continued partnerships with organisations such as IDEX Global Fellowship and Cross Fields have helped us in hosting bright and experienced interns.

Swasti started the Global Health Fellowship Programme in January 2017, which is designed to bring in exceptional and dynamic individuals with fresh perspectives and creativity to support the design and development of public health programmes. Around 28% of the employees have been a part of the Swasti family for three or more years.

We believe that Swasti’s human capital will drive its continued journey of enriching and empowering lives.

From The Chairman’s Desk

Dear Members, Partners, Donors, Associates, Colleagues and Friends,

I am happy to share Swasti’s journey in 2016 - 2017 with this report.

With each passing year, we have strived to strengthen and deepen the impact of our work with different communities and domains. Our work and work ethics has endeared us to the communities that we have chosen to serve and national and international recognition have followed. We are now in the forefront of many forums that create the changes that we have always strived for. This progress has been a combined effort of the entire team of Swasti and I congratulate the team for its commitment, dedication and focus.

Resting on success is not what drives us. Striving to constantly better ourselves and provide world class services to the communities and domains that we straddle, we have undertaken some reorganisation to make Swasti nimbler. We have inducted new members, who bring a wealth of experience and talent into the strategic and decision-making processes.

Wedded to the belief that internal talent should be nurtured and recognized, we now welcome Shama Karkal as Secretary and CEO and Hemanth Kumar as Treasurer. The founder Directors have taken on the roles of Mentors to help the new leadership to make the transitions into management, as well as take the initiative to drive Swasti forward.

Having completed 15 years since our founding, I look forward to the new phase of growth and impact ahead. Our success is defined by our impact. I must gratefully acknowledge our partners and donors, who have reposed faith in us and recognized our abilities and contributions.
Swasti Board elected Shama Karkal as the new CEO and Secretary of Board on 31 March 2017.

“We look back at 2016-’17 with gratefulness and pride. We kept promises we had made. It was also a challenging year, as we put in place the transition towards our new strategic plan for 2017-2022. We expanded and charted out the future of our flagship programme, Invest for Wellness (i4We), and deepened our work across themes. As with earlier years, there has been great learning and I am humbled by the distance that is yet to be covered.

The year ended with additions to our Board and it is my privilege to welcome the new members Dr. Angela Chaudhuri, Joseph Julian, Thangavelu R. and Hemanth Kumar. I also thank the entire Board for placing their trust in me as the Secretary of the Board. Special thanks and gratitude are due to the outgoing office bearer, P.R.N Murthy, for the support and contribution during his tenure.”

Shama Karkal
CEO, Swasti
INDEPENDENT AUDITOR’S REPORT

To,

The Members of Governing Body of

Swarovski

Bangladesh

1. Report on the Financial Statements

We have audited the accompanying Financial Statements of Swarovski, No. 25, ASCC Layout, Athgarh Nagar, Bangalore - 560 104 which comprise the Balance Sheet as at 31st March, 2015, the Statement of Income & Expenditure for the year then ended, the Statement of Members’ Account for the year then ended and a summary of significant accounting policies and other explanatory information.

2. Management’s Responsibility for the Financial Statements

Management is responsible for the preparation of these Financial Statements that give a true and fair view of the financial position, the financial performance and the cash flows of the company and includes the design, implementation and maintenance of adequate internal financial controls relevant to the preparation and presentation of the Financial Statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

3. Auditor’s Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the standards on auditing issued by the Institute of Chartered Accountants of India. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

2nd Floor No. 635/3, Railway Parallel Road/Keerona Park West/Bengaluru - 560 020

MSSV & CO.

3.2 An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor’s judgement, including the assessment of the risks of material misstatement of the financial statements whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and presentation of the financial statements in order to design audit procedures that are appropriate to the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and whether the amount of the accounting estimates made by the management, as well as evaluating the overall presentation of the financial statements.

3.3 We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

4. Opinion

In our opinion, the Balance Sheet, the Statement of Income & Expenditure and the Members & Payments Account do not stand in any respect in disagreement with the books of accounts.

5. Date

Bangalore

30th September 2015

Shubha Kurian

Partner

MSSV & Co.

Continuation Sheet

6. In our opinion, proper books of accounts have been maintained by the said organisation as required by law so far as they appear from our examination of these books.

7. The Balance Sheet, Statement of Income & Expenditure and Members & Payments Account dealt with by this report are in agreement with the books of accounts.

8. In our opinion, the Balance Sheet, Statement of Income & Expenditure and Members & Payments Account comply with the applicable accounting standards issued by the Institute of Chartered Accountants of India.
<table>
<thead>
<tr>
<th>Particulars</th>
<th>Amount (Rs.)</th>
<th>Note</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Balance as on 31st March 2016</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bank Balance - Telangana</td>
<td>2,65,45,367</td>
<td></td>
</tr>
<tr>
<td>Bank Balance - Bangalore</td>
<td>2,18,54,997</td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>APPLICATION OF FUNDS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Development Expenses</td>
<td>1,50,12,315</td>
<td></td>
</tr>
<tr>
<td>Depreciation</td>
<td>1,25,45,678</td>
<td></td>
</tr>
<tr>
<td>Total Expenses</td>
<td>2,75,57,993</td>
<td></td>
</tr>
<tr>
<td><strong>Net Assets</strong></td>
<td>14,49,21,414</td>
<td></td>
</tr>
<tr>
<td>(i) Cash</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(ii) Bank</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>16,02,02,628</td>
<td></td>
</tr>
</tbody>
</table>

**Significant Accounting Policies, Notes referred to above from an integral part of the Statement of Accounts & Balance Sheet**

- This is the Balance Sheet referred to in our report of audit dated
- This is the statement of income and expenditure referred to in our report
- Significant Accounting Policies, Notes referred to above from an integral part of the Statement of Accounts & Balance Sheet

**In the assessment of income and expenditure referred to in our report**

For Seanwil Industries & Co.,
S. Babu, CA.

For Seanwil Industries & Co.,
K. Babu, CA.

For Seanwil Industries & Co.,
K. Babu, CA.

**Receipts & Payments Account for the year ended 31st March 2017**

<table>
<thead>
<tr>
<th>Particulars</th>
<th>Amount (Rs.)</th>
<th>Note</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Balance as on 31st March 2016</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bank Balance - Telangana</td>
<td>8,14,54,357</td>
<td></td>
</tr>
<tr>
<td>Bank Balance - Bangalore</td>
<td>1,54,54,357</td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Investment of Income &amp; Expenditure</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Investment in Government Bonds</td>
<td>1,35,45,678</td>
<td></td>
</tr>
<tr>
<td><strong>Income</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sales and Other Income</td>
<td>2,54,54,357</td>
<td></td>
</tr>
<tr>
<td>Total Income</td>
<td>7,92,63,647</td>
<td></td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Depreciation</td>
<td>1,25,45,678</td>
<td></td>
</tr>
<tr>
<td>Total Expenses</td>
<td>4,04,54,357</td>
<td></td>
</tr>
<tr>
<td><strong>Net Profit</strong></td>
<td>3,88,11,290</td>
<td></td>
</tr>
</tbody>
</table>

**In the assessment of income and expenditure referred to in our report**

For Seanwil Industries & Co.,
S. Babu, CA.

For Seanwil Industries & Co.,
K. Babu, CA.

For Seanwil Industries & Co.,
K. Babu, CA.
Our Deepest Gratitude To...

**Corporates and Private agencies**
- AXA Technologies Shared Services Pvt Ltd
- C&A Sourcing International Ltd
- ConverBiz Technologies Pvt. Ltd.
- Debenhams Retail Pvt Ltd
- Everwell Health Solutions Pvt. Ltd.
- Gap Inc.
- Gap International Sourcing India Pvt. Ltd. (GIS)
- G-Mals Pvt. Ltd
- Hennes & Mauritz India Private Limited
- i-caIQ
- ITX Services Indites
- Inditex Trent Retail India Pvt Ltd
- Marks & Spencer India Pvt Ltd
- Mind Mentor
- Motorola Mobility India Pvt Ltd
- Stichting Women Win

**Foundations**
- Bill and Melinda Gates Foundation (BMGF)
- Levi Strauss Foundation
- Parinaam Foundation
- Walmart Foundation

**Catalyst Group Institutions**
- Catalyst Management Services Pvt. Ltd (CMS)
- Catalyst Foundation
- Fuzhio Health and Business Services Pvt. Ltd.
- Green Foundation
- Vrutti, A Livelihood Resource Centre
Government Agencies
Department of Health, Karnataka
Department of Social Welfare and Nutritious Meal Programme, Tamil Nadu
Departments of Women and Child Development, Karnataka and Maharashtra
District AIDS and Prevention Control Units in five states
District Legal Services Authorities in five states
Election Commissioner's Office, Maharashtra
Government of Tamil Nadu, Labour Department
Karnataka State AIDS Prevention Society
National AIDS Control Organisation, Government of India
State AIDS Control Societies in Andhra Pradesh, Telengana, Maharashtra, Tamil Nadu
State Legal Services Authorities in Andhra Pradesh, Telengana, Karnataka, Tamil Nadu
Women Development and Child Welfare Departments, Andhra Pradesh and Telengana

Civil Society Partners
Business for Social Responsibility (BSR)
Centre for Advocacy and Research (CFAR)
Dasra
Population Council
Praxis Institute for Participatory Practices
SNEHA
Swathi Mahila Sangha (SMS)
WaterAid India

Multi-lateral and Bi-lateral agencies
International Labour Organisation (ILO)
UNAIDS, India and Regional Support Team Asia Pacific
UNDP India
UNICEF
UNODC
UN Women
WHO SEARO
Our Deepest Gratitude To...

Universities and Schools
- Azim Premji University (APU)
- Boston University School of Public Health
- Christ University
- Columbia Business School
- Emory School
- Erasmus University, Rotterdam
- Institute of Rural Management Anand (IRMA)
- Oregon State University
- Purdue University
- University of North Carolina
- School of Public Health, SRM University
- Tufts University
- University of Houston
- University of South Florida
- Xaviers Institute of Management
- Yale School of Public Health

Alliances
- American Sociological Association (ASA)
- Asia Pacific Alliance for Sexual and Reproductive Health and Rights (APA)
- Health Information For All
- Partnership for Maternal, Newborn, Child Health (PMNCH)
- Sustainable Sanitation Alliance (SuSanA)
- Social Venture Partners (SVP)

Social Enterprises
- D-Tree International
- IDEX Global Fellowship
A not-for-profit society, Swasti is registered under the Karnataka Societies Registration Act 1960 (17th Section/ Registration No. 134/2004-05), on 15 May 2004. Swasti has the following regulatory approvals - Section 12A and 80G of Income Tax Act, 1961 and the Foreign Contribution (Regulation) Act, 1976 - which allows it to accept and utilise foreign contributions. The FCRA registration has been renewed and is valid till 31 October, 2021.